



Silent Gliss was founded 1952 and is today a global business with locations on all relevant markets around the world.

Silent Gliss is dedicated to the high-end interior window treatment business offering the complete range of hand operated and motorized curtain tracks and room divider systems over Roman shades, verticals and roller blinds to any type of window treatment product.

Silent Gliss Headquarters in Gümülgien/Switzerland provide all central services including Group Management, Research and Development, Marketing, IT and Financial Services.

Silent Gliss Benelux  
Excelsiorlaan 21  
1930 Zaventem  
Tel: +32 (0)2/240.03.60  
Fax: +32 (0)2/240.03.69  
n.schmet@silentgliss.com  
[www.silentgliss.be](http://www.silentgliss.be)

Silent Gliss Benelux based in Brussels is seeking a

## Area Sales Representative – The Netherlands

The objective of the position is to manage and grow the relationships with Silent Gliss' existing and potential customers, as well as to establish a perfect liaison with the main Architectural and Interior Design practices.

This role reports to the Sales Manager of Silent Gliss Belgium based in Brussels and together you will drive for results as outlined in the budgets, working with our current customers in the region and seek new growth opportunities.

You manage your own sales territory negotiating and following up on the projects, assuring the right pricing in order to reach the budget margin targets as well as managing prompt accounts receivables and all other functional aspects of the sales process.

For this position you should bring a minimum of 3-5 years' practical sales experience in a similar position (preferably in a B2B environment). We are seeking a proactive person with proven negotiation, excellent interpersonal skills and communicative abilities. Possession of a relevant degree in business, design, architectural degree or master's degree will be looked upon favourably, however experience within the Architects, Interior Designers and the Developers environment is an advantage.

You speak and communicate fluently in English (Silent Gliss group language).

We offer you a very independent and development oriented position in a dynamic and professional environment.

To submit your application, please apply online using the appropriate link or e-mail your complete application file to [info@silentgliss.be](mailto:info@silentgliss.be). Your application will be treated in the strictest confidence. We look forward to receiving your enquiries and online application!